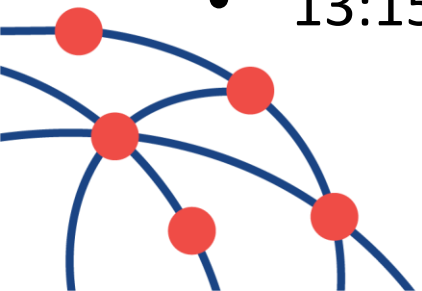


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# Network of County Development Centres of Estonia and Enterprising School Network

# Programme

- 11:30 - 11:50 Overview of County Development Centres network and Entrepreneurial School Network – Andres Huul, Member of the Board of NGO County Development Centres
- 11:50 – 12:30 Shaping entrepreneurial attitudes in kindergarten. Case study of Triinu Kindergarten in Rakvere - Moonika Suurmaa, head teacher of Triinu Kindergarten
- 12:30 – 13:15 Entrepreneurial School activities in basic school level. Case study of Väätsa School - Anneli Mand, Headmaster of Väätsa Põhikooli direktor, head teacher and Entrepreneurial School co-ordinator Evelin Parts
- 13:15 – 13:30 Questions and answers



# The Largest All-Estonian Counselling Network!

❖ Established in 2003

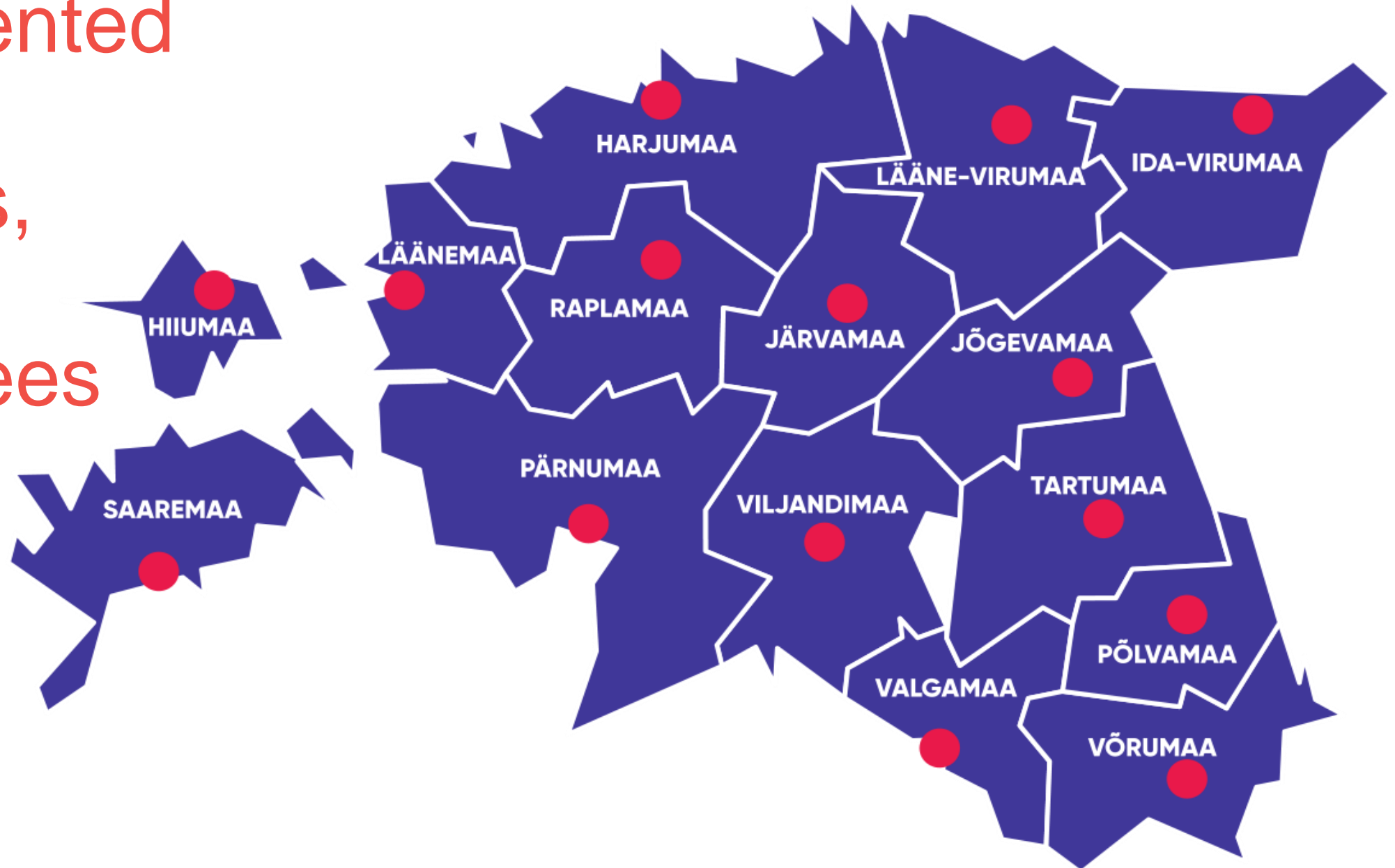
❖ We counsel

❖ We train

❖ We initiate and implement



Represented  
in all 15  
counties,  
ca 160  
employees





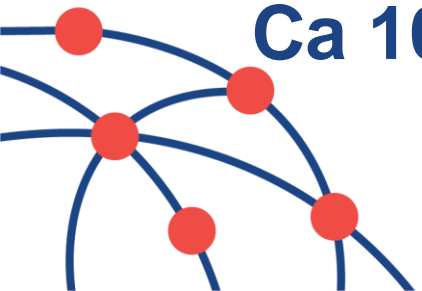
# Entrepreneurship

- ❖ Consultations for potential, start-up and active entrepreneurs
- ❖ Analysis of the business idea, consultation on preparation of business plan or change management
- ❖ Follow-up services:
  - consultation on development
  - mentor clubs
  - training programmes and grants

**appr. 6000-8000 consultations annually**

**Ca 10000 - 14000 participants on different events annually**

**Averg. feedback number - 9 (1-10p scale)**





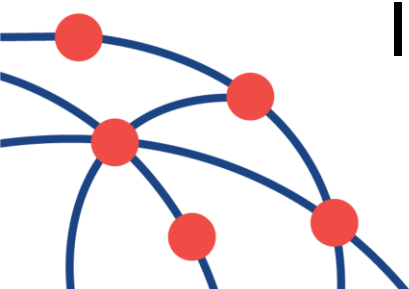
# NGOs

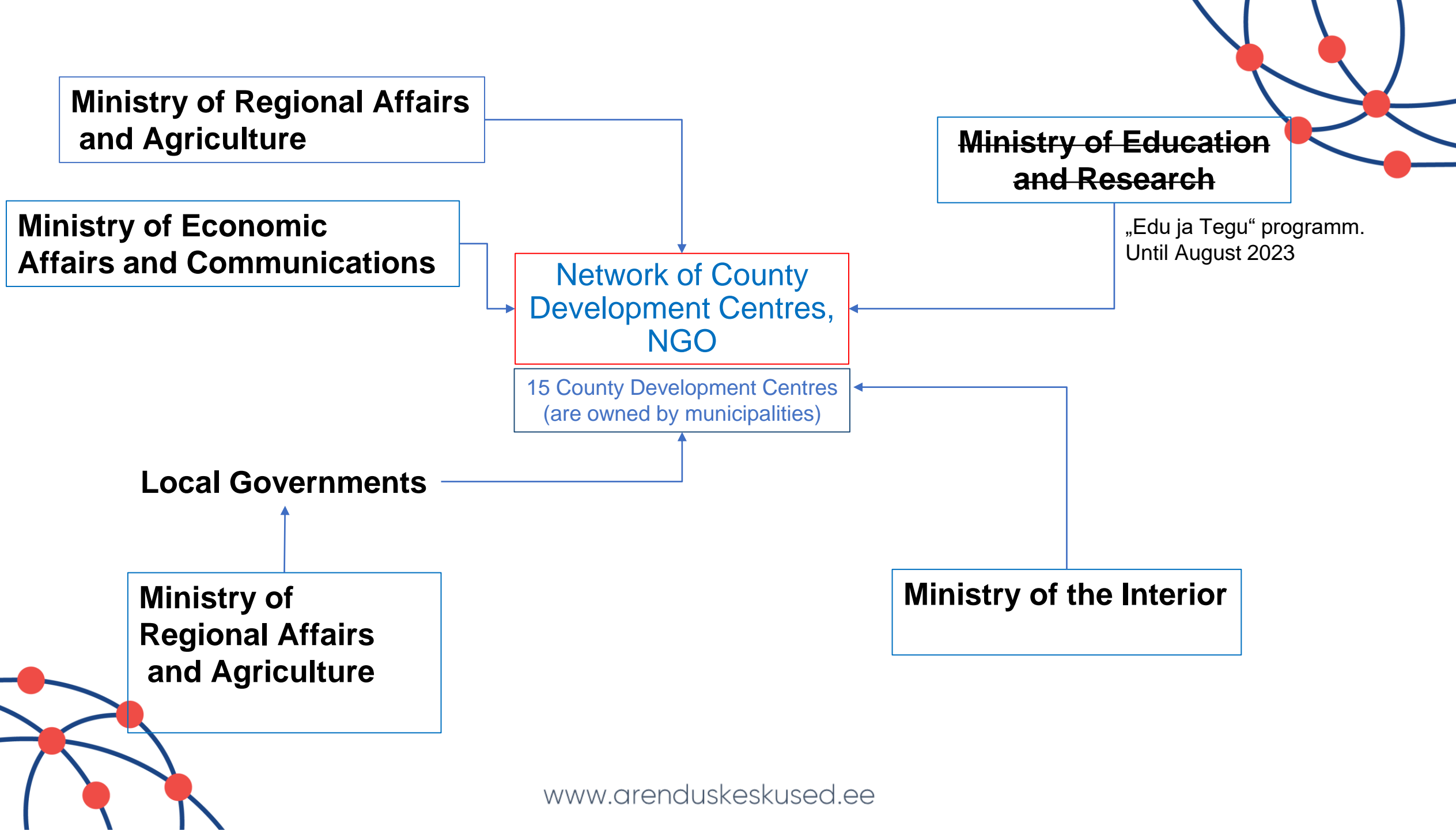
Support for NGOs and initiatives throughout the organization's development cycle, including:

- ❖ inspiration for leaders;
- ❖ organization establishment;
- ❖ organizational capacity building;
- ❖ organizational management consultations;
- ❖ financial consultations for the activities of the organization;
- ❖ social entrepreneurship

In Co-Operation with [National Foundation of Civil Society](#) .

**Appr 2000** consultations per year





## Ministry of Regional Affairs and Agriculture

12,5 M € EU funding +2,07 M € state budget for 2024-2029

## Ministry of Economic Affairs and Communications

Real-Time Economy seminars  
0,165 M € (2021-2024)

Estonian Business and Innovation Agency  
KredEx  
Ca 0,082M € (22-24)

State Shared  
Service Centre

## Network of County Development Centres NGO

15 County Development Centres

## Local Governments

+8,6M € local  
governm. co-funding  
(2024-2029)

0,54M/year

## Ministry of Regional Affairs and Agriculture

45,1M € EU funding (2024-2029)

## ~~Ministry of Education and Research~~

## ~~Education and Youth Board~~

0,16M/year

1. The Network of Estonian Nonprofit Organizations;
2. The Association of Estonian Folk High Schools, University of Tartu

National Foundation  
of Civil Society

## Ministry of the Interior

Strategic Partnership programmes:  
Ca 0,5M € (4yrs)



# Partners

- ❖ Ministry of Regional Affairs and Agriculture
- ❖ Ministry of Economic Affairs and Communications
- ❖ Ministry of Finance
- ❖ Ministry of Interior Affairs
- ❖ State Shared Service Center
- ❖ Local governments / municipalities
- ❖ Estonian Business and Innovation Agency
- ❖ Estonian Unemployment Insurance Fund
- ❖ National Foundation of Civil Society
- ❖ etc

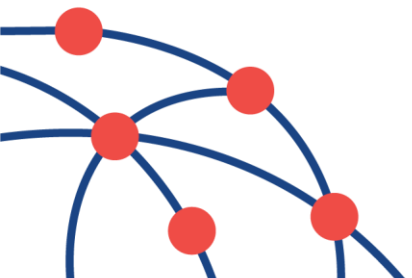




# Active Youth

In the sector of business initiative, the objective is to provide young people the following:

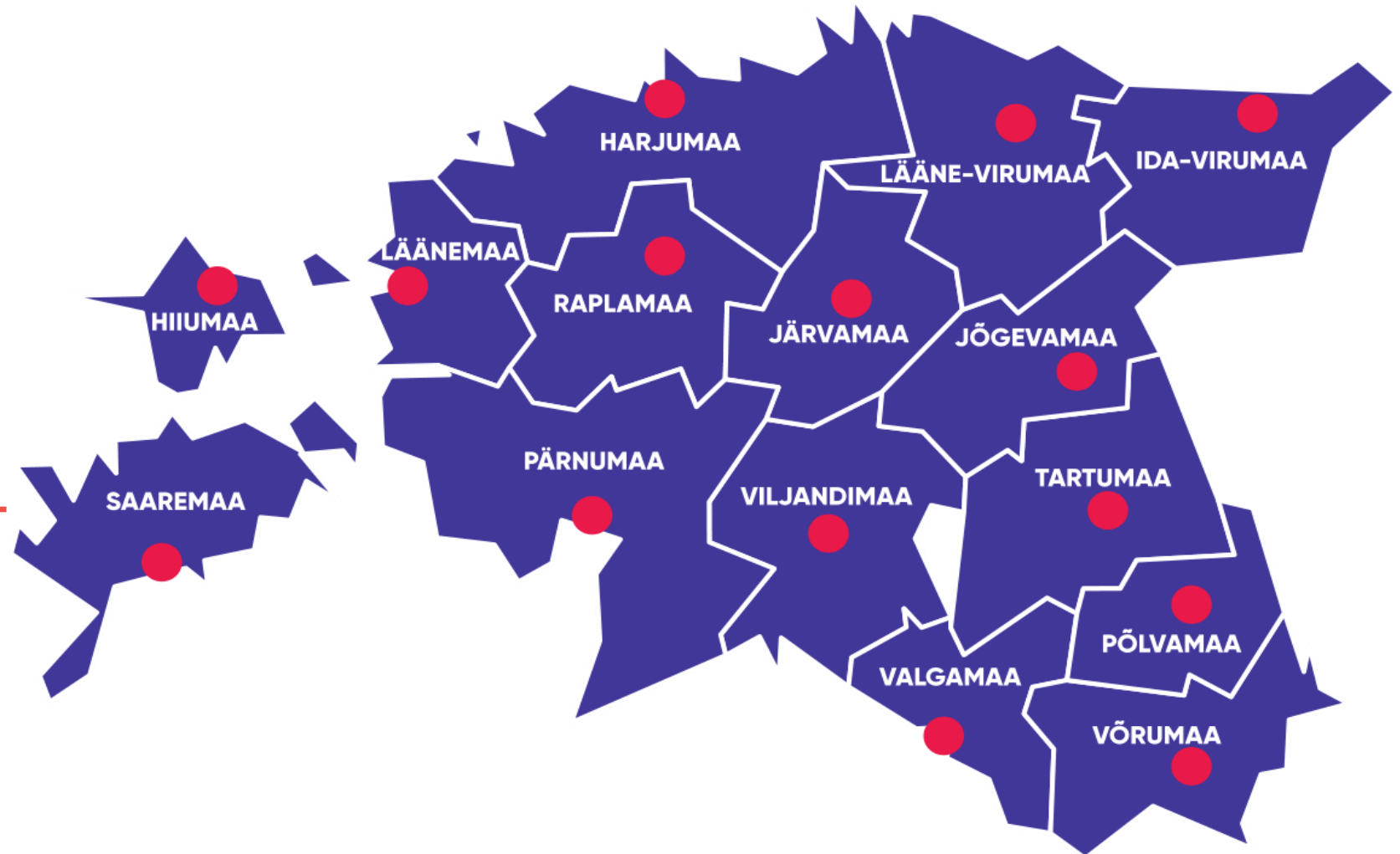
- ❖ enterprising attitude
- ❖ economic thinking
- ❖ responsibility and concern
- ❖ capability of cooperation and analysis
- ❖ courage to dream



# Active Youth

## What we had (2014-2023):

- Central and local funding in all counties,
- 1 co-ordinaator for each county;
- 1 program manager+ 1 co-ordinaator, covering Estonia



# Enterprising School

“Enterprising School” is an educational programme aimed at integrating enterprising attitude into the school system.

History milestones:

2006 Programme started locally in Ida-Viru County by CDC.

2006-2020 programme was „exported“ all over Estonia

2021-2023 Network of CDC took over. Development jump.

2022 – Kindergardens access was also financed



[www.evcool.ee/en](http://www.evcool.ee/en)

[www.arenduskeskused.ee](http://www.arenduskeskused.ee)

# Enterprising School

- 221 members in the network (2024) from all over Estonia
- 173 schools and 48 prep-schools with more than 41000 students
- Trainings for teachers - ca 1200 participants per year

# Enterprising School Complete Solution



## Training Package

- Basic training for entry – principles of Entrepreneurial education, Complete Solution (for all staff members)
- Implementation Trainings – methodology and tools for Entrepreneurial education (TULEM, for teachers)
- Training - Standard for management, principles and implementation (for headmaster and development team)

## Tools

- Teachers tool „TULEM“
- Leadership tool „STANDARD“

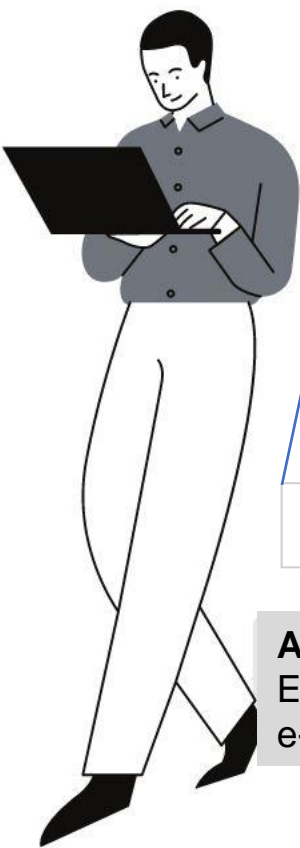
*methodology that supports development of entrepreneurial competence*

## Self-analysis and surveillance (based on the standard)

- Basic Level: self analysis (1y results)+feedback
- Silver Level: self analysis (3y)+ surveillance=feedback report <sup>t</sup>
- Gold Level: self analysis (3y)+ surveillance =feedback report

**Activities of the Network** (Financial Literacy Mentor Club, Ed.Conference, Success stories, Seminars and trainings, e-Break etc)

**Currently not available: Support from county co-ordinators**  
(in self- surveillance, study trips, network co-operation, etc)





# You have to celebrate success!













# Financial Literacy Mentoring Programme for Teachers



## Four seasons:

1. 2020/21 - testing in 4 counties, 52 teachers, 11 mentors, FB group
2. 2021/22 – 11 counties, 90 schools, 171 teachers, 1 „head mentor“
3. 2022/23 - 10 clubs, 13 groups, 179 teachers, 121 educational institutions (88 schools, 8 vocational centres, 15 kindergartens, 3 hobby centres, 7 youth Centres). ,
4. 2023/24 – co-ordinated by Ministry of Finance, 200 teachers, 10 clubs

Partners: Ministry of Finance and CDC Network

Supporters: EU financed educational and regional programs, mentors, banks, universities

# Acknowledgements 2023:



Achievement of the Year 2023 Financial literacy



Investment Achievement of the Year 2023 - Teachers Mentor Clubs of Financial Literacy









# Sõmeru 9y School case - games are vital!

- **Entrepreneurship study is in curriculum** for 4. and 7. graders
- [EntrepreneurshipBuffet](#) 3 x per year, DIY - kids with parents.
- Income-cost calculation, profit, etc
- Charity for Tallinn Zoo (snow owl)





MENÜ

• JOOK	0,30€
• MINIPITSA	0,70€
• VAHVEL	0,50€
• KIRJUKER suur	0,70€
• KIRJUKER väike	0,40€
• BROWNIE suur	0,70€
• BROWNIE väike	0,50€
• POP-CORN suur	0,40€
• POP-CORN väike	0,30€
• KIPSIS	0,60€





- **Career Week** - parents introducing their professions

- **Finance Literacy games**

[Entrepreneurial Family](#),

[Financial Literacy Compass](#), etc



- **Student Company** - training, planning, production, sales, analyses. Finding investors, profit/loss, dividend sharing.
- **Mentors, instructors** are very important



# Check it out: Materials (some also in RUS)

The screenshot shows a web browser window with the address bar displaying "evkool.ee/vorgustiku-liikmele/materjalid/". The website header includes the "Ettevõtliku Kooli" logo and a navigation menu with links: "Meist", "Liitujale", "Võrgustiku liikmele", "Edupeegel", "Üritused", "Uudised", and "Kontakt". A search icon is also present. A "Vaegnälgijale" button is in the top right corner.

## Standard

Ettevõtliku Kooli kvaliteedimärgise standard 2022	Ettevõtliku Kooli kvaliteedimärgi Standard 2022 vene keeles	Ettevõtliku Kooli kvaliteedimärgise vastavusseire korraldamise põhimõtted
<a href="#">Lae alla</a> ↓	<a href="#">Lae alla</a> ↓	<a href="#">Lae alla</a> ↓

2022. a II poolaasta Ettevõtliku Kooli kvaliteedimärgise vastavusseire tulemuste analüüs

[Lae alla](#) ↓

## Juhendmaterjalid õpetajatele

Ettevõtliku Õppe Juhendmaterjal Õpetajale	Ettevõtliku Õppe Juhendmaterjal Õpetajale Vene Keeles	TULEM – Tundide Ja Tegevuste Küllastamise Tööleht 1
<a href="#">Lae alla</a> ↓	<a href="#">Lae alla</a> ↓	<a href="#">Lae alla</a> ↓

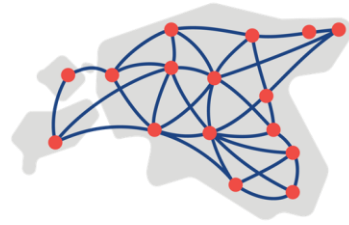
The bottom of the page features logos for the European Union and the Estonian Developmental School, along with a Windows taskbar showing the date 14.05.2024 and time 17:00.



# Main results/benefits of the program

(based on a study, conducted in 2021)

- The program enhances independence, encourages pupils to make decisions, provides them with more opportunities.
- Builds attitude: I WANT, I CAN, I ACT
- Systematic approach in developing entrepreneurship skills and in raising youth.
- Improvement of internal evaluation of schools – the input from self-analysis is beneficial (better focus, longer-term development plans, stronger team, outside feedback to development plan, certification helps to set goals)
- Opportunity to train teachers
- Improved image and changing role of schools in communities
- Applying TULEM-methodology brings teachers out of their comfort zone, improving the quality of their lessons. Using TULEM-methodology has encouraged the teachers for selfdevelopment.
- The strength of the Entrepreneurial School Program lies in network and the presence of colleagues who think alike.
- The principles of the program endorse the development of other skills and encourages the use of the new educational approach
- Well-being program



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# Thank you!

Andres Huul

Member of the Board

Network of County Development Centres

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+372 5557 2557

[www.arenduskeskused.ee](http://www.arenduskeskused.ee)